

# Dean Schinkel, CA, CBV

Senior Manager  
Financial Advisory Services

Winnipeg

Phone: (204) 926-7653

Email: dschinkel@deloitte.ca

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## Profile

Dean Schinkel is a Senior Manager in the Financial Advisory group in the Winnipeg office of Deloitte & Touche.

## Experience

Dean plays a leading role in Deloitte's Valuation and Dispute Consulting groups. Dean specializes in the preparation business valuations and damage quantifications.

The following is a list of recent business valuation and damage quantification assignments Dean has been responsible for:

- Preparation of an expert report on the Cost of Providing Payday Loans in Manitoba. Provided expert testimony related to the report to the Public Utility Board of Manitoba;
- Preparation of an expert report quantifying loss of income as a result of a breach of contract with a supplier;
- Preparation of expert report and rebuttal report quantifying losses as a result of personal injury claims;
- Preparation of a loss of profits report due to an alleged breach of confidential information in the travel industry;
- Calculated damages as a result of a flood at a restaurant as part of an insurance claim;
- Preparation of a rebuttal report quantifying discretionary income to be used to assist in determining spousal support payments';
- Preparation of rebuttal report assessing allowable costs related to a damage claim;
- Valuation of numerous real estate holding companies for estate planning purposes;
- Preparation of pricing calculations of a real estate brokerage firm as part of due diligence activities;
- Valuation of two rural and one city hotel related to a potential transaction among shareholders;
- Preparation of estimate of value report for nine hotels related to a divestiture process;
- Preparation of pricing calculations of an airport parking facility as part of due diligence activities;
- Preparation of opinion of value report for a wealth management firm;
- Preparation of estimate of value reports to assist in the valuation of

- investments held by a venture capital fund in the retail, leasing, call centre, information technology, and transportation industries;
- Responsible for the review of ten estimate of value reports prepared by experts for appropriateness of approach, methodology and assumptions as part of a re-valuation of a venture capital fund;
  - Preparation of an opinion of value for the wholesale division and transportation division of the largest privately held energy company in Canada;
  - Preparation of a valuation allocating the value of assets and operations between two school divisions as part of amalgamation proceedings;
  - Valuation of an insurance broker to assist in the resolution of a matrimonial property dispute;
  - Preparation of an estimate of value report of a regional airline for shareholder re-organization purposes;
  - Preparation of a critique report on the valuation of a pharmacy as part of a matrimonial dispute;
  - Preparation of an estimate of value report of a printing company for estate planning purposes;
  - Valuation of a veterinary practice for matrimonial property settlement purposes;
  - Valuation of a manufacturing company for purposes of a transaction between existing shareholders;
  - Valuation of a cow-calf operation for financing purposes;
  - Valuation of a saw-mill in order to assist in the divestiture process;
  - Valuation of a retail store engaged in the sale of flooring for the purpose of a potential sale;
  - Valuation of intellectual property in the airline industry as part of a purchase price allocation used for financial reporting purposes;
  - Valuation of intellectual property in the transportation and telecommunication industries as part of goodwill impairment testing for financial reporting purposes;

### **Education/Professional Designations**

Dean graduated from the University of Manitoba with a Bachelor of Commerce (Hons.) degree in 1997. He successfully wrote his Uniform Final Examination in 1999 receiving the Gold Medal in Manitoba, and placing on the National Honour Roll. He was admitted as a member of the Institute of Chartered Accountants of Manitoba in 2000.

Dean successfully obtained his Chartered Business Valuator designation in 2004 after receiving the Gold Medal in Canada on the Members' Entrance Examination.

### **Professional and Community Affairs**

Dean is Treasurer of the Manitoba Division of the Canadian Cancer Society, and the Family Centre of Manitoba, and is a past Treasurer of Grace Lutheran

Church and Roller Sports Manitoba.